



## **SBAExpress Training - For Lenders Only**

### **Three Training Classes Scheduled for: September 15<sup>th</sup>, 22<sup>nd</sup> & 29<sup>th</sup>**

The Wisconsin District Office is offering training on SBAExpress for lenders, the fastest growing program for SBA, nation-wide and in Wisconsin. **NO COST** to participate

**WHEN:** September 15<sup>th</sup>, 22<sup>nd</sup> and 29<sup>th</sup> – Starting at 11:00 a.m.  
Presented by Tony Wagner, Commercial Loan Specialist, Wisconsin SBA






**HOW:** To reach the audio portion of the training, call toll-free  
(866) 740-1260 and enter the access code 3056302, then the # key

To log into the Internet portion, go to <http://www.readytalk.com>.  
Click on “Join a Conference” and enter the same access code 3056302.

\*For first time participants using ReadyTalk, test your website browser compatibility prior to the call by going to <http://www.readytalk.com/test.html>.

If you only have access to a telephone, you will still be able to participate with just the audio portion. If you only have access to the internet and do not call in, you will not hear the audio portion of the program.

In FY 2003, ending September 30, 2003, SBAExpress loans accounted for 30% of Wisconsin's SBA loan guarantees, so far in FY 2004, SBAExpress loans have accounted for 36% of Wisconsin's SBA loan guarantees.

-  **Fast turn around time – answer in 36 hours**
-  **Use your own documents**
-  **It's the Lenders credit decision**
-  **Guaranty is 50%...instead of 75 to 85% under normal 7(a) program**
-  **Interest rates can be higher**

**Lenders need to be Pre-Approved before participating in the Express Program.**

Training is provided via internet and telephone. Call Tony Wagner (608) 441-5515 or email him at [anton.wagner@sba.gov](mailto:anton.wagner@sba.gov) for any questions.

**WISCONSIN SMALL BUSINESS ADMINISTRATION**

[www.sba.gov/wi](http://www.sba.gov/wi)